



CONSULTATIVE APPROACH ACHIEVES EDISCOVERY RESULTS FOR EUROPEAN LAW FIRM

TERIS CASE STUDY

A law firm in Europe contacted TERIS with a large data set needed for discovery. The highly sensitive and confidential data needed to be collected and reviewed on-site. TERIS project managers consulted with the firm and its client to assess the case and determine the optimal solution.

TERIS brings a consultative approach to eDiscovery that is unmatched in the industry. We believe in building strong relationships with clients for the agility and flexibility to achieve these results. Even though the law firm requested other bids for less money, TERIS was chosen based on confidence.

After considering the latest tools on the market, as well as best practices and standards, TERIS devised a solution using Clearwell Systems. A full Clearwell server was deployed on-site in Europe at the company data center. All data was ingested internally with access by a Clearwell-certified TERIS technician.

Both the law firm and its client achieved the desired results at a fraction of the time, expense and resources another solution may have required. With 95 percent of the data successfully ingested, reviewed and moved through the system, the client is extremely satisfied.

Other approaches and processes would have required many months of resources to accomplish this assignment and a minimum of \$100,000 in additional costs.

As you select an eDiscovery partner, TERIS offers these tips:

- Build a relationship with a supplier who is agile, flexible and experienced in all facets of eDiscovery.
- Bring them in early and openly discuss issues at hand.
- Take the time to analyze and review the situation to ensure all information is accurate and all options are considered.

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